

Monthly Report

February 1, 2021 - February 28, 2021







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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type					
February 1 - February 28					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	4,832.90		\$17,725,112.09		
Shake/Trim	491.21		\$1,178,742.16		
Concentrate	259.78		\$3,499,815.83		
Vape Cartridge	828.91		\$10,699,573.64		
Kief	5.03		\$35,258.60		
Infused-Edible	33,075.41		\$4,457,135.38		
Infused Non-Edible Solid	708.20		\$221,332.77		
Infused Liquid		7,390.68	\$255,054.79		
Infused Non-Edible Liquid		791.20	\$17,095.62		
February Total	40,201.44	8,181.88	\$38,089,120.88		

Additional Sales Information		
February 1 - February 28		
Category Amount		
Sales To Date (Feb. 28)	\$862,085,867.11	
Sales Deliveries	\$1,702,821.40	
Average Retail Flower Price (oz.)	\$229.22	

2. Plants

Plants		
Active Plants		
As of February 28, 2021		
Plant State Number		
Immature	65,612	
Vegetative	102,715	
Flowering	76,328	

Destroyed & Harvested Plants		
February 1 – February 28		
Plant State Number		
Immature - Destroyed	20,538	
Vegetative - Destroyed	9,653	
Flowering - Destroyed	1,388	
Plants Harvested	34,501	

3. Packages and Inventory

Packages		
As of February 28, 2021		
Package State Number		
Active	330,384	
On Hold	1,863	
In Transit	2,625	
February 1 – February 28		
Package State	Number	
Finished 33,382		

Inventory			
As of February 28, 2021			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	12,993.91		
Flower at Provisioning Centers	27,413.54		
Flower at Processors	17,420.38		
Fresh Frozen Flower at Processors	29,920.00		
Concentrates at Processors	14,078.19		
Infused Solids at Processors	143,832.05		
Infused Liquids at Processors (Fl. Oz.)	547,652.45		

4. Transfers

Products Shipped			
February 1 - February 28			
License Type Pounds Shipped Fluid Ounces Shipped			
Grower Class A	44,002.48	5,289.11	
Grower Class B	2,798.15	0	
Grower Class C	221,407.28	13,730.76	
Processor	434,969.51	134,279.00	
Provisioning Center	12,881.19	2,857.76	
Safety Compliance Facility	162.28	0	
Secure Transporter	72,140.08	5,626.24	

Transfers		
February 1 – February 28		
Transfer Type	Number	
Completed	6,098	
Voided	99	

5. <u>Initial Applications</u>

Initial Applications					
February 1 - February 28					
License Type Received Approved Denied					
Prequalification	34	54	2		
Grower Class A	3	1	0		
Grower Class B	1	1	0		
Grower Class C	30	16	0		
Processor	3	6	0		
Provisioning Center	15	18	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	1	0		
Total	86	97	2		

6. Renewal Applications

Renewal Applications					
February 1 - February 28					
License Type Received Approved Denied					
Grower Class A	4	0	0		
Grower Class B	0	2	0		
Grower Class C	15	11	0		
Processor	5	4	0		
Provisioning Center	17	13	0		
Safety Compliance Facility	1	0	0		
Secure Transporter	1	3	0		
Total	43	33	0		

7. Application Processing Time

Application Processing Time (Calendar Days)					
February 1 - February 28					
License Type Initial Applications Renewal Applications					
Prequalification	67.85				
Grower Class A	49				
Grower Class B	81	72.50			
Grower Class C	106.63	45.00			
Processor	329.33	29.50			
Provisioning Center	93.78	55.69			
Safety Compliance Facility					
Secure Transporter	109.00	84.33			
February Step 2 Average 130.44					
February Total Average	February Total Average 95.60 52.58				

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
February 1 - February 28					
License Type Warning Formal Complaint Final Order					
Grower Class A	0	0	0		
Grower Class B	0	0	0		
Grower Class C	0	1	1		
Processor	0	0	1		
Provisioning Center	1	1	4		
Safety Compliance Facility	0	0	3		
Secure Transporter	0	0	0		

9. Complaints and Investigations

Complaints and Investigations			
February 1 - February 28			
Enforcement & Legal Data	Amount		
Number of Complains Received*	173		
Number of Investigations Opened*	132		
Number of Investigations Closed*			
Average Time to Complete an Investigation* (Calendar Days)	22		
Number of Enforcement Actions Taken*			
* Includes both MMFL and AU data			

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1 Consolidated Final Order (16 individual licenses)

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2 Litigation: 0

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees		
	February 1 - February 28		
	Amount		
February	\$204,000		

	Regulatory Assessment Fees							
	February 1 - February 28							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
February	\$7,000	\$14,000	\$264,600	\$120,994	\$205,073	\$0	\$13,125	\$624,792

	Renewal							
	February 1 - February 28							
	Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter						Total	
February	\$23,334	\$0	\$287,000	\$63,000	\$210,000	\$0	\$13,125	\$647,209

	Total Licensing Revenue Collected
	February 1 - February 28
	Amount
February	\$1,476,001

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$371,877.98
State Employee Benefits	\$232,669.68
Materials and Equipment	\$8,614.84
Other Contracts	\$2,006.40
All Other Costs	\$267,316.55
February Total	\$882,485.45

12. Municipalities Opting In to the MMFLA

Municipalities		
As of February 28, 2021		
Opting In		
154		

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type					
February 1 - February 28					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	7,963.17		\$34,043,983.31		
Shake/Trim	1,033.15		\$3,605,711.52		
Concentrate	230.60		\$4,870,015.14		
Vape Cartridge	545.58		\$12,683,849.10		
Kief	10.44		\$109,217.90		
Infused-Edible	54,083.63		\$11,128,349.17		
Infused Non-Edible Solid	234.39		\$208,181.98		
Infused Liquid		12,129.37	\$382,571.08		
Infused Non-Edible Liquid		1,430.53	\$39,956.17		
February Total	64,325.60	13,559.90	\$67,071,835.37		

Additional Sales Information			
February 1 - February 28			
Category Amount			
Sales To Date (Feb. 28)	\$658,228,107.40		
Sales Deliveries	\$2,224,190.27		
Average Retail Flower Price (oz.)	\$267.20		

2. Plants

Plants			
Active Plants			
As of February 28, 2021			
Plant State	Number		
Immature	65,720		
Vegetative	119,414		
Flowering	94,957		

Destroyed & Harvested Plants			
February 1 – February 28			
Plant State Number			
Immature - Destroyed 27,449			
Vegetative - Destroyed 10,769			
Flowering - Destroyed 2,418			
Plants Harvested 59,906			

3. Packages and Inventory

Packages			
As of February 28, 2021			
Package State Number			
Active	244,087		
On Hold 563			
In Transit 2,524			
February 1 – February 28			
Package State Number			
Finished 42,388			

Inventory		
As of February 28, 2021		
Category Amount (lbs.)		
Flower at Growers (Test Passed)	18,500.61	
Flower at Retailers	14,765.71	
Flower at Processors	18,974.58	
Fresh Frozen Flower at Processors	8,090.02	
Concentrates at Processors	6,315.13	
Infused Solids at Processors	186,148.01	
Infused Liquids at Processors (Fl. Oz.)	66,737.13	

4. <u>Transfers</u>

Shipped Products				
February 1 - February 28				
License Type Shipped Pounds Fluid Ounces Shipped				
Class B Marijuana Grower	2,189.45	0		
Class C Marijuana Grower	66,075.45	937.31		
Excess Grower	856.26	0		
Processor	308,180.24	81,220.55		
Retailer	5,544.27	1,317.25		
Safety Compliance Facility	.15	0		
Secure Transporter	95,724.75	13,248.96		

Transfers			
February 1 – February 28			
Transfer Type Number			
Completed 7,252			
Voided 112			

5. <u>Initial Applications</u>

	Initial Applications		
	Febr	uary 1 - February	/ 28
	Applications Licenses Licenses Received Issued Denied		
Prequalification	139	60	0
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	3	1	0
Class C Marijuana Grower	10	10	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	1	0
Excess Grower	4	4	0
Microbusiness	1	1	0
Processor	5	1	0
Retailer	20	12	0
Safety Compliance Facility	0	0	0
Secure Transporter	1	1	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	1	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	0	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	1	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
February Total	187	94	0

6. Renewal Applications

	Renewal Applications		
	February 1 - February 28		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	1	0
Class C Marijuana Grower	15	13	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	1	0
Excess Grower	2	2	0
Microbusiness	0	0	0
Processor	5	2	0
Retailer	10	21	0
Safety Compliance Facility	1	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0
February Total	35	40	0

7. Application Processing Time

Application Processing Days (Calendar Days)			
February 1 - February 28			
License Type	Initial Applications	Renewal Applications	
Prequalification	48.43		
Class A Marijuana Grower			
Class B Marijuana Grower	70.00	23.00	
Class C Marijuana Grower	46.40	9.23	
Designated Consumption Establishment			
Marijuana Event Organizer	22.00	5.00	
Excess Grower	23.75	7.00	
Microbusiness	56.00		
Processor	25.00	16.00	
Retailer	30.08	21.79	
Safety Compliance Facility			
Secure Transporter	76.00		
Temporary Marijuana Event			
Social Equity Class A Marijuana Grower	64.00		
Social Equity Class B Marijuana Grower			
Social Equity Class C Marijuana Grower			
Social Equity Designated Consumption Establishment			
Social Equity Marijuana Event Organizer			
Social Equity Excess Grower			
Social Equity Microbusiness			
Social Equity Processor			
Social Equity Retailer	25.50	17.00	
Social Equity Safety Compliance Facility			
Social Equity Secure Transporter			
Social Equity Temporary Marijuana Event			
February Step 2 Average	36.41		
February Total Average 43.99 16.05			

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
February 1 - February 28					
License Type Warning Formal Complaint Final Orde					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	0	0		
Class C Marijuana Grower	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Excess Grower	0	0	0		
Microbusiness	0	0	0		
Processor	0	0	0		
Retailer	1	0	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		
Temporary Marijuana Event	0	0	0		

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
February 1 - February 28		
Initial Renewal		
0% 0%		

10. Complaints and Investigations

Complaints and Investigations		
February 1 - February 28		
Enforcement & Legal Data	Amount	
Number of Complains Received*	173	
Number of Investigations Opened*	132	
Number of Investigations Closed*	124	
Average Time to Complete an Investigation* (Calendar Days)	22	
Number of Enforcement Actions Taken* 23		
* Includes both MMFL and AU data		

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts:

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees		
	February 1 - February 28		
	Prequalification	requalification Social Equity Prequalification Total	
February	\$582,000	\$167,500	\$749,500

		Regulatory Assessment Fees						
		February 1 - February 28						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
February	\$0	\$8,000	\$394,411	\$0	\$458	\$160,329	\$8,000	\$40,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
February	\$207,055	\$0	\$25,000	\$0	\$3,000	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
February	\$0	\$0	\$0	\$0	\$37,500	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
February	\$883,753							

		Renewal Fees							
		February 1 - February 28							
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor	
February	\$0	\$0	\$410,000	\$0	\$1,000	\$60,000	\$0	\$140,000	
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	
February	\$215,000	\$30,000	\$0	\$0	\$0	\$0	\$170,000	\$0	
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
February	\$750	\$0	\$0	\$0	\$25,000	\$0	\$0	\$0	
	Total Renewal Fees								
February		\$1,051,750							

	Total Licensing Revenue Collected
	February 1 - February 28
	Amount
February	\$2,685,003

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$234,614.99
State Employee Benefits	\$159,252.95
Materials and Equipment	\$924.55
All Other Costs	\$144,828.13
February Total	\$539,620.62

13. Social Equity Applications

	Social Equity Applications					
	February 1 - February 28					
	Received	ed Eligible Ineligible				
February	209	179	21			

14. Social Equity Education & Outreach

	Outreach Sessions		
	February 1 - February 28		
	Sessions Held		
February	2		

15. Social Equity Application Assistance Provided

Application Assistance Provide				
February 1 - February 28				
	Number of Times			
February	53			

16. Municipalities Opting In or Out of MRTMA

Municipalities					
As of February 28, 2021					
Opting In Opting Out					
95 1,403					

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications						
February 1 - February 28						
Received Issued Denied						
7,998	7,209	705				

2. Renewal Applications

Renewal Applications					
February 1 - February 28					
Received Issued Denied					
1,673	1,558	91			

3. Application Processing Time

Initial Applications (Calendar Days)							
February 1 - February 28							
Approvals			Denials				
Paper	Online	Combined	Paper Online Combined				
5.43	0.03	2.52	6.22	0.41	5.55		

Renewal Applications (Calendar Days)							
February 1 - February 28							
	Approv	als	Denials				
Paper	Online	Combined	d Paper Online Combine				
4.52	0.01	1.92	6.61	0.19	4.79		

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	February 1 - February 28						
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
February	3,324	3,885	7,209	624	81	705	7,914

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of February 28, 2021						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	620	76		Lake	250	51
Alger	607	105		Lapeer	3,518	484
Allegan	5,118	706		Leelanau	676	67
Alpena	693	80		Lenawee	3,219	464
Antrim	1,211	192		Livingston	3,749	443
Arenac	1,143	135		Luce	73	17
Baraga	130	16		Mackinac	183	30
Barry	2,180	289		Macomb	28,995	4,288
Bay	5,220	372		Manistee	399	63
Benzie	1,031	136		Marquette	270	100
Berrien	3,833	630		Mason	426	58
Branch	1,788	304		Mecosta	206	40
Calhoun	2,635	409		Menominee	374	92
Cass	1,575	294		Midland	2,103	225
Charlevoix	337	47		Missaukee	188	34
Cheboygan	652	84		Monroe	4,294	506
Chippewa	468	82		Montcalm	1,681	307
Clare	1,500	259		Montmorency	106	38
Clinton	3,192	377		Muskegon	2,824	372
Crawford	1,003	120		Newaygo	1,591	242
Delta	694	137		Oakland	36,538	4,030
Dickinson	538	118		Oceana	1,258	208
Eaton	3,286	458		Ogemaw	443	46
Emmet	149	41		Ontonagon	115	21
Genesee	9,593	1,371		Osceola	375	85
Gladwin	41	24		Oscoda	182	19
Gogebic	327	74		Otsego	93	33
Grand Traverse	1,092	138		Ottawa	3,060	341
Gratiot	237	50		Out of State	0	9
Hillsdale	1,133	226		Presque Isle	120	30
Houghton	247	45		Roscommon	490	71
Huron	505	38		Saginaw	3,703	418
Ingham	2,337	451		Saint Clair	4,057	545
Ionia	238	56		Saint Joseph	688	135
losco	224	28		Sanilac	795	119
Iron	171	38		Schoolcraft	37	19
Isabella	438	68		Shiawassee	2,596	331
Jackson	4,057	564		Tuscola	3,472	540
Kalamazoo	3,289	434		Van Buren	1,732	303
Kalkaska	307	53		Washtenaw	12,264	1,124
Kent	8,143	830		Wayne	46,199	4,083
Keweenaw	150	26		Wexford	1,163	214
				Total	246,637	30,626

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month	Revoked		
February	0		

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of February 28, 2021			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.02		
AIDS	0.01		
Amyotrophic Lateral Sclerosis	0.03		
Arthritis	19.45		
Autism	0.31		
Cachexia or Wasting Syndrome	0.28		
Cancer	3.60		
Cerebral Palsy	0.14		
Chronic Pain	62.08		
Colitis	0.35		
Crohn's Disease	0.60		
Glaucoma	1.11		
Hepatitis C	0.51		
HIV Positive	0.33		
Inflammatory Bowel Disease	0.99		
Muscle Spasms	8.66		
Nail Patella	0.00		
Obsessive Compulsive Disorder	1.65		
Parkinson's Disease	0.14		
Post-Traumatic Stress Disorder	6.70		
Rheumatoid Arthritis	1.27		
Seizures	1.58		
Severe and Chronic Pain	43.37		
Severe Nausea	6.48		
Spinal Cord Injury	0.50		
Tourette's Syndrome	0.17		
Ulcerative Colitis	0.43		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of February 1, 2021		
Month	Physicians	
February	369	

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
February 1 - February 28		
Initial	Renewal	
0.07%	0.06%	

10. Revenue and Expenses

	Revenue Collected
	February 1 - February 28
	Amount
February	\$365,552.73

	Expenses
	February 1 - February 28
	Amount
State Employee Wages	\$230,156.74
State Employee Benefits	\$105,168.90
Materials and Equipment	\$9,290.23
Other Contracts	\$5,296.01
All Other Costs	\$92,715.17
February Total	\$442,627.05